



Job title: Engagement Manager

Reports to: Account Manager, Managing Director

We are currently seeking an Engagement Manager to join our local teams in the UK, US, Canada, Asia and Europe. You will report directly to the country / sector Account Manager, Managing Director

In this role, you will be responsible for designing the operating system, approach, methods, mission, and other relevant project lead responsibilities to ensure the successful delivery of transformational consulting projects and their agreed-upon benefits. In doing so, you will oversee the analysis of work processes, systems, organizational functions, and structures to determine where and how to generate measurable benefits for our clients, along the way creating presentation materials, systems documentation, process evaluations, and data summaries to client and internal management teams.

Furthermore, you will contribute to the knowledge base of the company by developing and updating methodologies, tools, templates, reporting cadences, and processes needed within the organization, while becoming an invaluable advisor to our clients.

As an insightful firm leader with a hands-on approach, you will head up teams of consultants, conducting performance reviews, while providing feedback and regular mentorship. As a team player, you will help with a collaborative sales process, bringing your expertise and skillset to bear for the benefit of both your specific practice, as well as the firm at large.

Experience Required

Our ideal Engagement Manager will have the following:

- Seven to ten years of overall experience, with three to five years within management consulting and five or more years in a supervisory or management role
 - Prior experience in several of the following disciplines: engineering, supply chain management, training and education, organizational development, procurement, financial analytics, informational technology
 - Exceptional presentation skills, and an uncanny ability to communicate a story and business case through analytics and on-the-ground observations
 - The ability and confidence to lead clients through all phases of a consulting project, including Analytics, Solution Design, and Implementation
 - Demonstrated ability to manage employees, client staff, and project costs effectively
 - Willingness to travel up to 80%, with the possibility of remote staffing for periods of up to one month
 - Excellence with MS Office applications
 - Fluency in a second language is highly desired
 - Bachelor's Degree required; Master's Degree preferred
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We are seeking ambitious and driven candidates who thrive in a high-energy environment, and who are excited by the opportunity to stake their claim in a fast-growing sector and business.

Benefits

Successful candidates can look forward to a competitive salary, in addition to a full benefits package.

Proudfoot is an equal opportunity employer, dedicated to creating and celebrating an inclusive workplace environment.
