

Fleet utilization



Producer, seller and distributor of a variety of liquids and gases



Objectives

The client had recently undergone a major reorganization into function units whereas previously it was separated into market groups such as gas technology and welding. The client wanted to re organize operations to boost distribution and fleet utilization abilities.



Tools

- Overtime controls were installed to reduce unnecessary expenses
- Improved the zoning of routes and reduced stop checks to increase utilization of vehicles and reduce fleet population
- Implemented night inter-branch delivery system
- Upgraded production planning systems



Outcomes/ Deliverables

- Reduced overtime labor costs by 50%
- Reduced fleet population by 14%
- Reduced aging of accounts receivable by 21%

Proudfoot